

The knowledge center for the leading port cluster in the Mediterranean



## ✓ WHO WE ARE

Fundación Valenciaport is a centre for **Applied Research, Innovation, Training** and **International Cooperation** serving the port-logistics cluster.

It is an initiative of the Port Authority of Valencia, bringing together key companies, universities and institutions in the port community.

Since its creation, it has developed projects in more than sixty countries, mainly in the Mediterranean, the rest of Europe, Asia and Latin America.



## → WHAT WE DO

- Promoting innovation, by fostering the design, implementation and execution of R&D&I projects aimed at enhancing the competitiveness of companies and institutions in the sector.
- Knowledge management, offering specialized and high value-added training for the continuous professional development of the port-logistics community's human capital.
- Active cooperation policy with port communities around the world and support to Spanish logistics operators undergoing a process of internationalization. Internationally showcasing the Port of Valencia's knowhow

- Market intelligence service to develop indexes, databases and reports of strategic interest to the sector.
- Support for the **port-logistics community**, encouraging cooperation within the sector as well as outreach initiatives and dialogue with the general public, within the framework of a collective **social responsibility** strategy.





#### MARKET INTELLIGENCE:

- · Market, sectoral and hinterland analysis
- Analysis of policies and regulations impacting on shipping and ports
- · Containerised transport market price indices
- Port Connectivity Index
- Market alerts
- Traffic forecasts and demand studies
- · Financial viability and cost-benefit analysis
- Strategic Planning
- Benchmarking and competitive surveillance

#### PORT LOGISTICS:

- · Port integration in global supply chains
- Port connectivity with the hinterland (rail, road and logistics platforms)
- Standardisation, optimisation, flexibility and resilience of portlogistic operations
- · Synchronisation of maritime and JIT operations
- Automation processes and integration of autonomous systems and vehicles (ship, truck, machinery)
- Energy efficiency in port operations

#### **BLUE ECONOMY:**

- Sustainable development of coastal maritime tourism
- · Water quality and biodiversity protection
- Marine biotechnology
- · Training and promotion of quality employment
- · Port-city integration
- Marine renewable energies

#### **DIGITAL TRANSFORMATION:**

- Collaborative environments (One-Stop-Shops, PCS and traffic management systems)
- Innovation in management systems (PMIS, TOS, TMS, ...)
- · Digital twins
- Technologies for traceability, control towers, ...
- Port 4.0 (Internet of things, cyber-physical systems, Big Data, Artificial Intelligence, Virtual and Augmented Reality)
- New architectures and tools (blockchain, 5G, edge & cloud computing)
- Digital Transformation Plans

#### **I ENERGY TRANSITION AND SUSTAINABILITY:**

- Electrification and renewable production
- · New low-carbon fuels
- Circular economy
- Measuring emissions and calculating carbon footprints
- Adaptation to Climate Change
- · Decarbonisation Plans

#### SAFETY AND SECURITY:

- Comprehensive management of emergencies, contingencies and advanced risk management plans.
- Advanced surveillance and control systems and technologies (drones, wearables, biometrics, artificial vision, non-intrusive technologies, etc.).
- Cybersecurity
- Integration of cyber-physical systems for the protection of critical infrastructures



Opentop is Valenciaport's innovation hub, an initiative that connects startups and corporations from the port logistics sector to collaborate on innovation projects. The aim is to boost the competitiveness of the companies of the Valenciaport cluster through open innovation.

Opentop generates opportunities for a winwin relationship between the company proposing each challenge and the startup selected to solve it.

#### Open innovation solutions



Generation of ideas and solutions



# Incubation and acceleration programme

6 months

Early access to new technologies and business models for the partner and access to potential customers for the startup



## Pilots

6 month

Test technological solutions in a real environment



## Financing

6 months

Investment opportunity in interesting startups



#### Valenciaport Labs

Physical laboratories and sandbox in the Port of Valencia facilities



The Office for the Promotion and Funding of Innovation in the Maritime and Port Cluster (IMARPORT) is an initiative of Fundación Valenciaport, whose objective is to help companies in the maritime-port sector to participate in R+D+i projects and in calls for applications for grants for the implementation of digitalisation solutions, energy transition, productivity improvement, among other topics, in both national and European R+D+i programmes and for the deployment of innovative solutions.

IMARPORT was created in July 2023 as a structure **to boost innovation and progress in the maritime and port sector**, by encouraging cluster companies subscribing to the services to adopt a proactive approach to innovation and continuous improvement, stimulating their willingness to submit project proposals in various funding programmes, thus promoting greater involvement in R&D&I activities and deployment of **digitisation** and **decarbonisation** solutions, among other areas.

Identification of the needs of the of the company

• Search for calls for proposals

- Information on opportunities
- · Dynamisation sessions
- · Joint definition of the proposal



Assistance in the management and coordination of the proposal that has been selected for grant support / subsidy.

PHASE

PHASE 2

Preparation of the technical proposal and assistance in the preparation of the administrative documentation necessary for the submission of a proposal or application for support to a specific call of interest for the company.

## → FUNDACIÓN VALENCIAPORT IN NUMBERS:

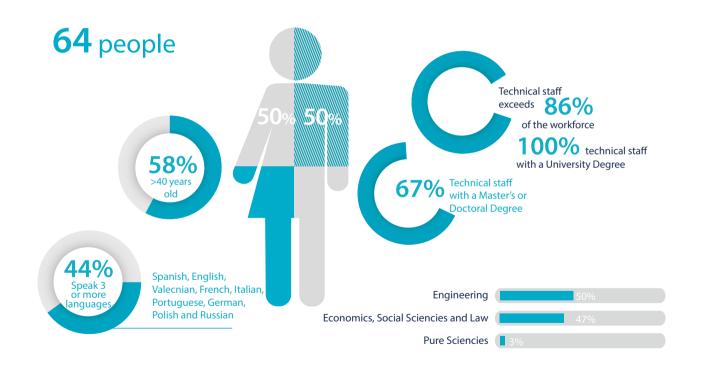




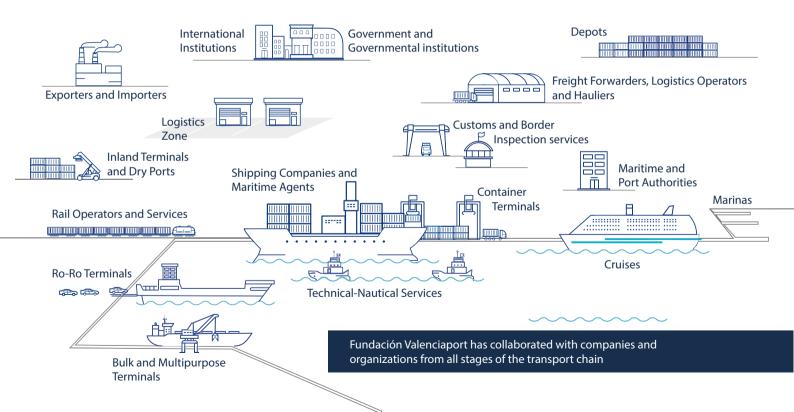




## **→** OUR TEAM



#### ✓ OUR CLIENTS



#### **→** TRAINING

Centre of Excellence serving the port logistic community. More than 30 years as the leading training provider in the sector.

**SPECIALIZED TRAINING** in Business Management, Trade, Transport, Logistics and Ports.

**TYPES OF TRAINING** 

Master's and specialized courses backed by the Polytechnic University of València. Professional training linked to the port logistics sector with the aim of connecting students with the labour market, increasing their employability.

BUSINESS RETRAINING

POSTGRADUATES

OPERATIONAL TECHNICAL TRAINING

VOCATIONAL TRAINING

Targeted at sector professionals aiming to further develop skills and competencies directly applicable to their work. Approved training that enables students to exercises a profession.

- Executives
- · Middle management
- · Operational staff
- ·Online
- · Classroom-based
- · Blended learning
- · National
- $\cdot \, International \,$
- $\cdot \text{In company}$
- Seminars

## **→** TRAINING









The Master's in Port Management and Intermodal Transport has become established as the most prestigious international Spanish-language training programme specializing in ports, logistics, transport and trade. The course has had a far-reaching impact among professionals and postgraduates in Spain, Europe and Latin America.

In addition to the 32 Master's courses that have been run in València (Spain), an international version of the Master's has been taught in Panama, Colombia, Argentina, Brazil and Mexico (MLGP).

International study trip to London

Field trips to port facilities Outdoor training activity linked to strategy and leadership



Access to job offers through the FV Alumni Association and UPV.



Internships in companies in the sector.

Port Authorities | Container Depots | Foundations and Institutions | Shipping Companies | Shipping Agents and Maritime Agents |



|Shipping Companies| Shipping Agents and Maritime Agents| Freight Forwarders and Logistics Operators | Container Terminals

98% employment



## www.fundacion.valenciaport.com







